

Safe Harbor Statement

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities and Exchange Act, as amended regarding our plans, expectations, beliefs, estimates, goals and outlook for the future that are intended to be covered by the Private Securities Litigation Reform Act of 1995. Except for statements of historical fact, all forward-looking statements are management's present expectations and are not guarantees of future events and are subject to a number of known and unknown risks and uncertainties and other factors that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "could," "would," "should," "plan," "predict," "potential," "project," "promising," "expect," "estimate," "anticipate," "intend," "goal," "strategy," "milestone," and similar expressions and variations thereof. Various factors could cause actual results to differ materially from these statements including our ability to execute on our commercial strategy and to grow our Aquadex™ business, the possibility that we may be unable to raise sufficient funds necessary for our anticipated operations, our post-market clinical data collection activities, benefits of our products to patients, our expectations with respect to product development and commercialization efforts, our ability to increase market and physician acceptance of our products, potentially competitive product offerings, intellectual property protection, our expectations regarding anticipated synergies with and benefits of the Aquadex FlexFlow® business, our business strategy, market size, potential growth opportunities and the other risks set forth under the caption "Risk Factors" and elsewhere in our periodic and other reports filed with the U.S. Securities and Exchange Commission ("SEC"), including our Annual Report on Form 10-K for the fiscal year ended December 31, 2019 and subsequent reports. We are providing this information as of the date of this presentation we undertake no obligation to update any forward-looking statements contained in this presentation as a result of new information, future events or otherwise. Although the Company believes that the forward-looking statements are reasonable and based on information currently available, it can give no assurances that the Company's expectations are correct. All forward-looking statements are expressly qualified in their entirety by this cautionary statement.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market shares and other data about our industry. These data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates.

The trademarks included herein are the property of the owners thereof and are used for reference purposes only. Such use should not be construed as an endorsement of such products.

Aquadex FlexFlow® is a registered trademark of CHF Solutions, Inc.
Aquadex™ and Aquadex SmartFlow™ are trademarks of CHF Solutions, Inc.

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.



Risk Factors

Investing in our securities includes a high degree of risk. You should consider carefully the specific factors discussed below, together with all of the other information contained in our SEC fillings. If any of the following risks actually occurs, our business, financial condition, results of operations and future prospects would likely be materially and adversely affected. This could cause the market price of our securities to dedine and could cause you to lose all or part of your investment. Risks include but are not limited to:

- We have a limited history of operations and limited experience in sales and marketing, and we might be unsuccessful in increasing our sales and cannot assure you that we will ever generate substantial revenue or be profitable.
- Our near-term prospects are highly dependent on revenues from a single product, the Aquadex system. We face significant challenges in expanding market acceptance of the Aquadex system, which could adversely affect our potential revenues.
- We do not have commercial manufacturing experience and could experience difficulties in producing commercial volumes of the Aquadex system and related components or may need to depend on third parties for manufacturing.
- We believe that we will need to raise additional capital to fund our operations beyond 2020. If additional capital is not available, we will have to delay, reduce or cease operations.
- We depend upon third-party suppliers, including single source suppliers, making us vulnerable to supply problems and price fluctuations.
- If we cannot develop adequate distribution, customer service and technical support networks, then we may not be able to market and distribute the Aquadex system effectively and our sales will suffer.
- The competition for qualified personnel is particularly intense in our industry. If we are unable to retain or hire key personnel, we may not be
 able to sustain or grow our business.
- The company may face significant risks associated with international operations, which could have a material adverse effect on business, financial conditions and results of operations.
- The COVID-19 outbreak and other public health threats or outbreaks of communicable diseases could have a material adverse effect on our
 operations and overall financial performance
- Nasdaq may delist our common stock from its exchange which could limit investors' ability to make transactions in our securities and subject
 us to additional trading restrictions.

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

 The company is a "smaller reporting company" under federal securities laws and the company cannot be certain whether the reduced reporting requirements applicable to such companies will make the common stock less attractive to investors.

chf solutions

Statement about Free Writing Prospectus

This presentation highlights basic information about us and the offering. Because it is a summary that has been prepared solely for informational purposes, it does not contain all of the information that you should consider before investing in our company. Except as otherwise indicated, this presentation speaks only as of the date hereof.

This presentation does not constitute an offer to sell, nor a solicitation of an offer to buy, any securities by any person in any jurisdiction in which it is unlawful for such person to make such an offering or solicitation.

Neither the Securities and Exchange Commission (the "SEC") nor any other regulatory body has approved or disapproved of our securities or passed upon the accuracy or adequacy of this presentation. Any representation to the contrary is a criminal offense.

This presentation includes industry and market data that we obtained from industry publications and journals, third-party studies and surveys, internal company studies and surveys, and other publicly available information. Industry publications and surveys generally state that the information contained therein has been obtained from sources believed to be reliable. Although we believe the industry and market data to be reliable as of the date of this presentation, this information could prove to be inaccurate. Industry and market data could be wrong because of the method by which sources obtained their data and because information cannot always be verified with complete certainty due to the limits on the availability and reliability of raw data, the voluntary nature of the data gathering process and other limitations and uncertainties. In addition, we do not know all of the assumptions that were used in preparing the forecasts from the sources relied upon or cited herein.

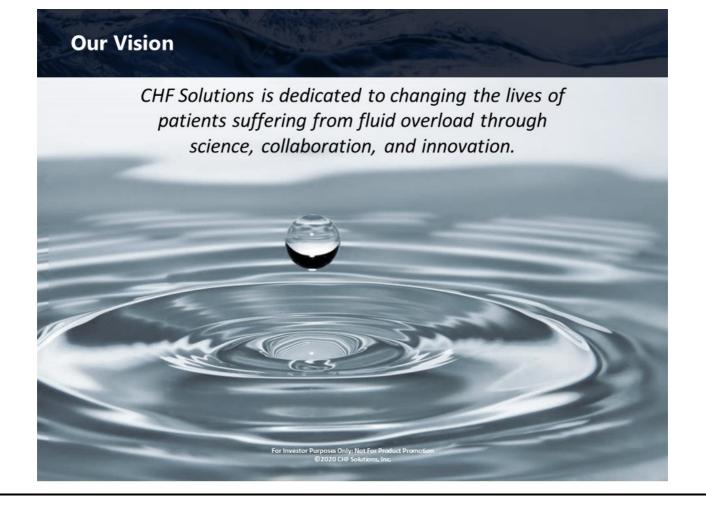
We have filed a Registration Statement on Form S-1 with the SEC, including a preliminary prospectus dated August 6, 2020 (the "Preliminary Prospectus"), with respect to the offering of our securities to which this communication relates. Before you invest, you should read the Preliminary Prospectus (including the risk factors described therein) and, when available, the final prospectus relating to the offering, and the other documents filed with the SEC and incorporated by reference into the Preliminary Prospectus, for more complete information about us and the offering. You may obtain these documents, including the Preliminary Prospectus, for free by visiting EDGAR on the SEC website at http://sec.gov.

Alternatively, we or any underwriter participating in the offering will arrange to send you the prospectus if you request it by contacting Ladenburg Thalmann & Co. Inc., Attn: Prospectus Department, 277 Park Avenue, 26th Floor, New York, NY 10172, by calling (212) 409-2000 or by email at prospectus@ladenburg.com.

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

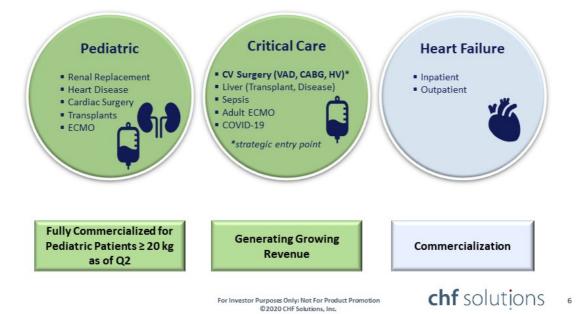


Λ



Addressable Target Segments

> We transitioned from a primary focus on the chronic needs in heart failure to the acute needs in cardiac surgery and pediatric care



2020 Key Milestones

Key Milestones	Expected Timing
FDA 510(k) clearance of:	
 Expanded use in pediatric population (≥ 20kg) 	Completed
 Next generation Aquadex SmartFlow™ console 	
Receive CE mark for Aquadex SmartFlow	Completed
U.S. pediatric market introduction of Aquadex SmartFlow	Completed
Expanded clinical study results of aquapheresis in tandem with extracorporeal membrane oxygenation (ECMO) in pediatric patients	Q3 2020
Abington-Jefferson retrospective single-center heart failure study to be published at Heart Failure Society of America (HFSA)	Q3 2020
RenalSense Clarity RMS Launch	Q3 2020
Submit CPT code application for ultrafiltration using Aquadex SmartFlow	Q4 2020
Final publication of therapy into advanced liver disease (pre & post transplant) at Mt. Sinai Hospital.	Q4 2020
Methodist Le Bonheur Healthcare System retrospective study on quality improvement measurements including LOS and readmissions out to 60-days. ACC abstract	Q4 2020

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

Next Generation Aquadex

Now Fully Commercialized





Simple Easy

Easy set-up and monitoring allowing for a 4:1 nurse to patient ratio

Flexible

Deliver safe and precise therapy with the ability to adjust the fluid removal rate and volume to meet each patient's clinical need

Filter Alert prompts action to extend life and reduce therapy time

Hct informs therapy triage and termination decisions

Smart

Sv02 to help determine the amount of oxygen delivered to the body and guide therapy decisions

Track fluid removed more easily than today's manual process

New ease of use and diagnostic features that provide therapeutic insights are expected to result in **greater account penetration** (more consoles per account) **and utilization** (more circuits per console)

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.

chf solutions

Competitive Landscape

 ${\color{red} \blacktriangleright} \ \, {\sf Aquadex\,SmartFlow\,offers\,a\,\,new\,and\,\,differentiated\,treatment\,in\,\,critical\,underserved}$ markets:

	Ultrafiltration (Dedicated)	Pediatrics Ultrafiltration	Critical Care – Continuous Renal Replacement Therapy ("CRRT")
chf solutions	U.S. / Int'l Approval	U.S. / Int'l Approval (≥20 kg)	Potential for more effective treatment with Aquadex
Baxter	-	-	U.S. / Int'l Approval
F FRESENIUS	-4	-	U.S. / Int'l Approval
B BRAUN SHARING EXPERTISE	5	-	Int'l Approval No US Approval
Medtronic	Int'l Approval No US Approval	Int'l Approval US Approval (2.5-10 kg) Not Commercialized	Int'l Approval No US Approval
NIKKISO	2.4	-	Int'l Approval No US Approval

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.

chf solutions

Pediatric Opportunity



"For our babies born with diseased or absent kidneys, Aquadex has given them a chance at life because in the past, there were no options to treat these patients."

Kara Short, MSN, CRNP, NICU nurse practitioner at Alabama Children's Hospital

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.

Pediatrics: Providing a Solution in an Underserved Market



Aquadex System for ultrafiltration is currently being prescribed by physicians to treat various pediatric conditions

Acute

- Kidney replacement therapy (11,000 patients/yr)¹
- Cardiac surgery (10,000 procedures/yr)²
- Extracorporeal membrane oxygenation (ECMO) therapy (6,000 procedures/yr)3
- Solid organ transplantation (2,000 procedures/yr)⁴

Chronic

Heart Disease (12,000 patients/yr)⁵



Fully Commercial since the 510(k) label expansion was received in February 2020

- https://www.ncbi.nlm.nih.gov/pubmed/23833312
 https://www.ncbi.nlm.nih.gov/pubmed/23846046.
 https://www.ncbi.nlm.nih.gov/pubmed/23246046.
 https://www.ncgandonor.gov/about/donors/child-infant.html.
 http://www.heartviews.org/article.asp?issn=1995-705X;year=2016;volume=17;issue=3;spage=92;epage=99;aulast=Jayaprasad

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.



Aquadex is Providing Pediatric Patients at High Risk of Mortality an Opportunity at Life



atient's Weight	Survival	Rate with Aquadex		
< 10kg		60%	├ ──	
10kg – 20kg		100%		
> 20kg		97%		
ttributes		Grp 1: <10 kg	Grp 2: 10-20kg	Grp 3: >20 kg
of patients		N=72	N=13	N=34
ledian age		19 days	26 months	190 months
Median weight at thera	py onset	4.1 kg	15.1 kg	60.1 kg
rimary disease		43% kidney 29% cardiac	54% kidney 31% other	38% kidney 38% cardiac
redominant indication	1	46% Volume overload	54% Volume overload	91% Volume overload
ommon modality		67% CVVH	62% CVVH	92% SCUF
ledian blood flow rate	, ml/min	40	40	40
ledian # days on UF		9	7	1
ledian # of circuits		4	3	2
ardioresp. support at i / complications at init		3%	7%	0%
urvival at end of treat	ment	43 (60%)	13 (100%)	33 (97%)
ırvival at hosp discha	rge	23 (32%)	11 (85%)	23 (68%)
ırvival at 1-yr		12 (52%)	8 (73%)	14 (67%)
Most prevalent complic	ations	Transient hypotension (30), filter clot (37)	Transient hypotension (3), filter clot (9)	Transient hypotension (4), filter clot (6)

Clinical Data Overview: Patients who received therapy with Aquadex FlexRowfrom January 2012 – March 2018 (n=119 admissions, 884 circuits); Three centers: Children's of Alabama, Cincinnati Children's Hospital and Seattle Children's Hospital (Menon S. et al. CJASN. August 28, 2019)

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

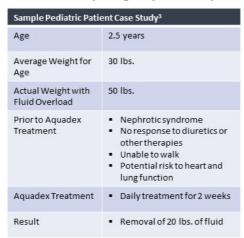
chf solutions 12

Subject to FDA 510(k) clearance for pediatric use

Children's of Alabama - Pioneer of Aquadex Use in **Pediatrics**



- Pediatric use of the Aquadex System was first introduced at Children's of Alabama in 2016 by Dr. David Askenazi1
- Today, 97% of therapy initiations occur without hemodynamic changes, meaning that the hospital gets pediatric patients on the machine safely²



Children critically ill with fluid overload from heart failure, liver failure and sepsis have also benefitted from the use of Aquadex FlexFlow1

- Aquadex FlexFlow® modified for pediatric use by staff at Children's of Alabama without promotion or training by CHF Solutions
 Birmingham Medical News "Adapting Technology Saves Tiny Patients"; December 17, 2019
 Sample patient case study. Individual clinical results may vary

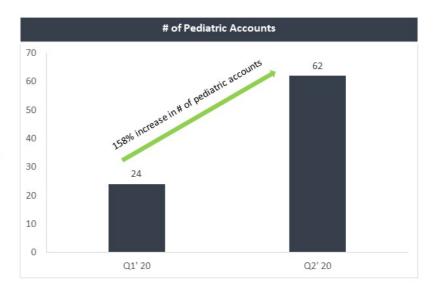
For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.



Growing Pediatric Pipeline



In Q2 we added 38 new pediatric accounts to the pipeline after receiving 510(k) clearance for use in pediatric patients ≥ 20kg



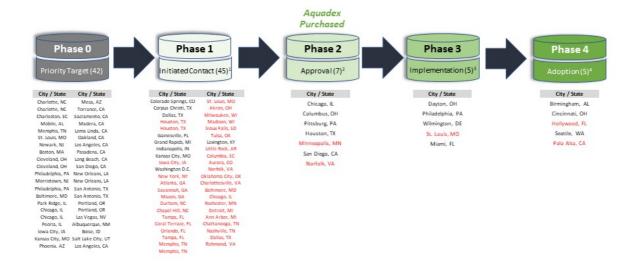
For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.



Pediatric Pipeline



We have an extensive backlog of interest from pediatric centers wanting to adopt the Aquadex for use in pediatrics.



- 1. Center contacted CHFS and communication has been established
- Clinical training scheduled and necessary product purchased
 Clinical staff trained and therapy has started
 Therapy being used on a regular basis

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

Joe DiMaggio Children's Hospital Uses Aquadex FlexFlow In Tandem With ECMO In Pediatric Patients



- > Extracorporeal Membrane Oxygenation (ECMO) is an advanced form of life support that does the work of the heart and lungs when those organs are failing
- > Children with cardiopulmonary failure requiring ECMO are at risk for fluid overload; it has been shown that survival in the ICU is inversely proportional to fluid overload1

Sample ECMO + Aquadex Pediatric Patient Case Study ^{1,2}		
Age	4 years	
Indication for ECMO	Septic Shock due to Streptococcus Pyogenes	
Indication for AQ	Fluid Removal because of AKI stage 3	
Outcome	 Initiated AQ on ECMO day 3 Remove ECMO and AQ on ECMO day 4 Transferred out of PICU on hospital day 13 	
Aquadex Treatment	• 17 hours	
Result	 Patient discharged home on hospital day 18 	

The use of Aquadex FlexFlow provides a simplified and safe form of fluid removal with minimal impact on ECMO therapy and renal function1

^{1.} Aquapheresis (AQ) in Tandem with Extracorporeal Membrane Oxygenation (ECMO) in Pediatric Patients; J Extra Corpor Technol. 2019;51:163–8 2. Sample patient case study. Individual clinical results may vary

chf solutions

Critical Care Opportunity

"Acute kidney injury is a significant risk for critically ill patients with COVID-19. Adequate access to dialysis equipment is a growing concern as is the growing number of patients who need fluid removal but are poor candidates for traditional dialysis. We see ultrafiltration as a valuable treatment in both instances and are seeing a clear benefit to including Aquadex therapy as a vital part of our armamentarium to treat COVID-19."

Dr. Maria DeVita, M.D., FACP, FASN (Lenox Hill Hospital, NY, NY)

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.

1.

Critical Care: Ultrafiltration Critical to Success in Fluid Overloaded, Critically III Patients



- Many large-volume hospitals use Aquadex as a treatment for fluid overload in the ICU setting
- The clinical reason for fluid overload in critically ill patients is related to the requirement for fluid resuscitation (infusion of fluids to maintain hemodynamics)
- ➤ In a retrospective study of Aquadex utilization at Lenox Hill Hospital in NYC, 23 patients were treated safely in situations, other than heart failure, without effecting renal function¹

Hospital Location Where Aquadex is Used in Critically III Patients¹

- · Cardiothoracic Intensive Care Unit (ICU)
- · Critical Care Unit
- Medical ICU
- Surgical ICU

Indications for Prescribing Aquadex in Critically III Patients¹

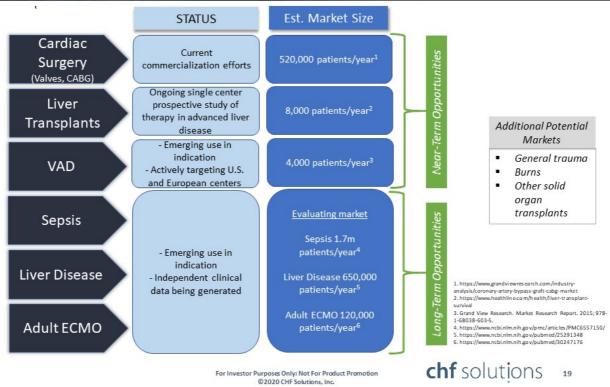
- · Cardiogenic shock, including post CTS
- · Anasarca (general tissue fluid accumulation)
- · Acute Tubular Necrosis (ATN) with volume overload
- · End-stage renal disease between hemodialysis
- · Post-operative volume overload

1. Aquapheresis: An Institutional Experience at Lenox Hill Hospital (Abstract presented a the 2019 ANS)

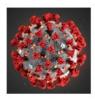
chf solutions

Critical Care Growth Opportunities





Ultrafiltration for Fluid Management in COVID-19 Patients



Clinical Course of COVID-19

COVID-19 in the ICU

- Fluid Resuscitation
- Volume Management Strategy to Prevent Fluid Overload

Syndrome

Multiple Organ Failure

Clinical Benefits

COVID-19 patients admitted to the ICU may present or develop respiratory failure, heart related issues, and/or some degree of acute kidney injury (AKI)

- Aquadex is used to remove excess fluid which helps to improve heart, lung, kidney function
- Effective management of fluid status in COVID-19 patients can reduce ventilation time, reduce length of stay, and improve mortality rates

Resource Benefits

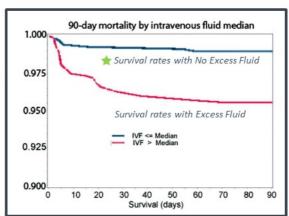
- Aquadex allows for a 4:1 patient to nurse ratio due to its ease of use.
- Nurse does not need to remain by the patient's bedside for the entire treatment, enabling multiple patients to be served
- Aquadex positively impacts supply chain resources by preserving vital staff, equipment, and supplies for patients who require dialysis

Acute Need in Cardiac Surgery: Fluid Overload is Associated with Greater Mortality



Fluid Overload is Associated with 300% Increase in 90 Day Mortality Rates Post CV Surgery

- Retrospective analysis on 1,358 patients who underwent cardiac surgery
- Greater amount of IV fluid during cardiac surgery associated with three-fold increase in mortality at 90 days



ource: Pradeep, A. et al. HSR ProcIC and Car An. 2010 Mar, 2(4): 287-296

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.



Aquadex Provides Significant Clinical and Economic Benefits in CV Surgery



- Ultrafiltration reduces duration of assisted ventilation post cardiac surgery^{1,2,3}
- Ultrafiltration associated with decreases in certain post-operative complications^{4,5,6,7}
- Aquadex not considered renal replacement therapy from a quality reporting standpoint
- No Nephrology consultation required to prescribe Aquadex FlexFlow
- Featured sponsorship of CV usage discussion at Society of Thoracic Surgeons by Daniel Beckles, M.D., Ph.D.



1. Luciani GB, et al. Circulation. 2001 Sep 18;104(12 Suppl 1): 1253-1259. 2. Kiziltepe, U, et al. Ann Thorac Surg. 2001 Feb;71(2): 684-93. 3. Grunenfelder et al. Eur J of Cardio-Thoracic surgery. 2000; 17:77-83. 4. Sahoo TK, et al. Indian J Thorac Cardiovas Surg. 2007 Jun;23(2):116-124. 5. Boodhwani M et al. Eur J Cardiothorac Surg. 6. Torina et al. J of Thorac Cardiovas Curg. 2012;144-663-70. 7. Papadppoulos et al. Perfusion. 2013;28:306-14.

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

chf solutions

RenalSense Opportunity
Strategic Distribution Agreement

For Investor Purposes Only: Not For Product Promotion
© 2020 CHF Solutions, Inc.

RenalSense Clarity RMS Opportunity

Early identification and treatment of Fluid Overload (FO) and Acute Kidney Injury (AKI) is vital in reducing complications and mortality in critically ill patients, such as:

- High Mortality^{1,2,3}
- High Clinical Complications^{2,4,5}
- High Hospital Lengths of Stay^{6,7}
- High Readmissions^{7,8}

The Problem

Tracking renal function in the ICU is dependent on occasional manual measurement of urine output and monitoring of Serum Creatinine (SCr) levels.

SCr is regarded as a late indicator of loss of renal function⁹



The Solution

Continuous monitoring of urine output associated with:

- Improved/earlier detection of AKI¹⁰
- Determining insufficient diuretic response
- Earlier intervention with alternative therapies (i.e. Ultrafiltration therapy with Aquadex System)

1) Pradeep, A. et al. HSR Proc IC and Car An. 2010 Mar; 2(4): 287-296.2) Felker MG, et al. N Engl J Med 2011; 36:797-805.3) Case J. et al. Crit care Res Pract. 2013;479730-479742, doi:10.1155/2013/479730.4) Haywood JT, et al. Journal of Cardiac Failure Vol. 13 Mo. 6 2007.5) Maricaclo G, et al. Ann Thorac Surg. 2011;29:1539-475.6) Stein. 4 et al. Critical Care 2012 May 31;16(899): 1-9. 7) Costanzo MR, et al. J Am Coll Cardiol. 2017;69(19):2428-2445.8).9) Slocum, II. Transl Res. 2012 April : 159(4): 277-289. doi:10.1016/j.trsl.2012.014.10) Kui Jin, et al. 1528/5 CHEST November 2017. Iribarne A, et al. Ann Thorac Surg. 2014 Oct; 38(4): 127-480

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.



RenalSense Clarity RMS Synergy with Aquadex

Clarity RMS enables:

- Continuous monitoring of urine flow for early detection of changes in renal function
- Alerts medical team regarding low urine flow rates so additional clinical action can be initiated



Ultrafiltration with Aquadex:

- Safely and predictably remove excess fluid in patients where medical management has failed
- Re-establish euvolemia and decrease hospital length of stay when initiated early¹



For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

chf solutions

25

1) Costanzo MR, et al. J of Am Coll Cardiol. 2005;46(11):2047-2051.

chf solutions

Heart Failure Opportunity

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.

Heart Failure ("HF") – Opportunity in the 30 Days Readmission Patient Population

- Over 1 million heart failure ("HF") hospitalizations annually in the US and 90% of these are due to fluid overload¹
 - 68% show sub-optimal response, 40% exhibiting diuretic resistance ("failure")³.
 Nearly 50% of patients are discharged with residual excess fluid¹
 - Worsening heart failure with increased mortality after discharge¹
- Several publications support the use of Aquadex to lower rehospitalization rates in CHF patients¹
 - Per patient savings of \$3,975 over 90 days when Aquadex FlexFlow is used compared to diuretics²
- Expect to submit CPT code application for ultrafiltration in Q4 2020 using Aquadex SmartFlow, which will provide access to the outpatient market



2019	2020	2021	2022
Q2: Attended support of specialty societies for application Q4: ACC Coding Committee recommended aquapheresis using Aquadex for CPT code	Q4: Submit CPT code application	Q3: Notification of new CPT code (if approved)	Q1: Effective date of new CPT code (if approved)

1. Costanzo MR, et al., J Am Coll Cardiol., 2017; 69: 2428-45 2. Costanzo MR et al., Poster presented at ISPOR 23rd Annual International Meeting, May 19-23, Baltimore, MD, USA. 3. Testani, Circ Heart Failure, 2016;9:e002370

For Investor Purposes Only: Not For Product Promotion Control of Solutions, Inc.

Expanding Commercial Distribution



- United States direct sales team of 13 sales territories and 14 clinical education specialists
- Distribution partners in United States, Brazil, UK, Spain, Germany, Italy, Austria, Greece, Israel, United Arab Emirates, India, Thailand, Singapore, Switzerland, & Hong Kong

 For Investor Purposes Only: Not For Product Promotion
 ©2020 CHF Solutions, Inc.

 2

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

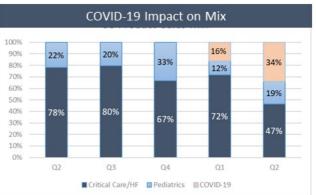
chf solutions

Financials & Capitalization

For Investor Purposes Only: Not For Product Promotion ©2020 CHF Solutions, Inc.

Financial Metrics





Comments

- Q3 2019: clinical pediatric publication
- Q3-Q4 2019: commenced salesforce restructuring and refocus to cardiac surgery and pediatrics
- 2020:
 - Pediatric 510 (k) late February 2020
 - COVID-19 pandemic
 - All territories fully staffed

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.



Capitalization table (updated through 8/14/2020)

- Cash: \$7.8M as of June 30, 2020; \$1.8M warrant cash proceeds received after quarter end
- No Debt

Capitalization as of August 14, 2020	
Common Shares Outstanding (Nasdaq CHFS)	50,111,116
Series F Convertible Preferred (1)	450,090
March, April, May 2020 warrants (2)	8,525,446
January 2020 warrants (exercise price at \$0.30) (3)	3,913,058
Other warrants ⁽⁴⁾	4,582,752
Options (weighted average exercise price \$50.76)	477,213
Fully Diluted Shares	68,059,675

- From November 2017 offering. Convertible at \$0.30 per share, anti-dilution rights below \$0.30
- Consists of 1,798,940 warrants at \$0.41, exp 11/25, 2,565,114 warrants at \$0.3715 exp 10/25, 4,161,392 warrants at \$0.3726, exp 9/25
- (2) (3) Warrants have price protection below \$0.30. Expire Jan 2025
- Consists of 575,830 warrants at \$1.41, expire Apr 2025; 1,219,076 warrants at \$0.99, expire May 2025; 2,365,714 warrants at \$5.25, expire March 2024; 277,161 warrants exercisable at \$29.68, expiring Nov 2024; 9,494 warrants exercisable at \$63.0, expiring Nov 2024; and 35,477 warrants exercisable at a weighted average exercise price of \$367.89, expiring Feb 2022-Feb 2025. No anti-dilution rights.

CHF Solutions Investment Considerations

Medical device company with near- and long- term growth opportunities:

- Pediatrics: providing a solution to an underserved market
- Cardiac Surgery, Critical Care & COVID-19: Leveraging acute need to reduce mortality and drive adoption with clinical/economic benefits
- · Heart Failure: Largest market opportunity. Increasing focus in outpatient hospital clinics and leveraging Tampa VA outpatient clinical study

Sales force focus on new underserved market opportunities

Anticipated key milestones in 2020 including, but not limited to:

- Tampa VA first patient enrollment in outpatient study Delayed by COVID-19
- Clinical publications for use in CV Surgery, HF and advanced Liver disease in Q3/Q4 2020
- Therapy initiation in several hospital systems for Pediatrics, CV Surgery, and advanced Liver disease

For Investor Purposes Only: Not For Product Promotion © 2020 CHF Solutions, Inc.

• Expected CPT Code reimbursement early 2022

No Debt